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NORTH SHORE

Real Estate Buzz

Housing Market Buzz

Real Estate is a hyper local commodity and the exact location, school districts, and other factors dramatically impact market conditions and home values. This update will provide general information.

Deerfield Single Family Homes

- Median List Price \$669,500 ←→
- Average Days on Market 285 ↑↑
- Median House Size in Sq. Ft. 3,353

Glenview Single Family Homes

- Median List Price \$697,250 ←→
- Average Days on Market 179 ↑↑
- Median House Size in Sq. Ft. 2,598

Northbrook Single Family Homes

- Median List Price \$649,450 ←→
- Average Days on Market 188 ↑↑
- Median House Size in Sq. Ft. 2,842

Deerfield Condos and Townhomes

- Median List Price \$305,000 ←→
- Average Days on Market 106 ↑↑
- Median House Size in Sq. Ft. 1,490

Glenview Condos and Townhomes

- Median List Price \$249,000 ←→
- Average Days on Market 118 ↑↑
- Median House Size in Sq. Ft. 1,266

Northbrook Condos and Townhomes

- Median List Price \$334,450 ↓↓
- Average Days on Market 118 ←→
- Median House Size in Sq. Ft. 1,813

Data from Altos Research LLC

For more information on your community or neighborhood, contact me.



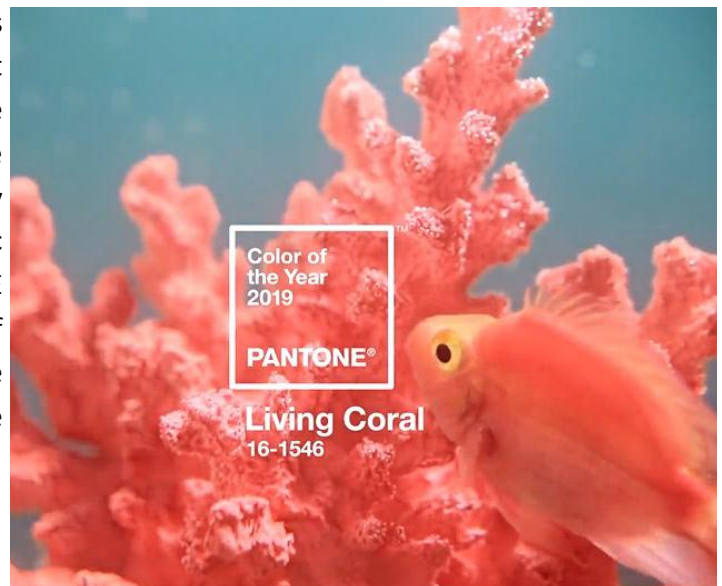
THE PANTONE COLOR OF THE YEAR 2019

Vibrant, yet mellow PANTONE 16-1546 Living Coral embraces us with warmth and nourishment to provide comfort and buoyancy in our continually shifting environment.

In reaction to the onslaught of digital technology and social media increasingly embedding into daily life, we are seeking authentic and immersive experiences that enable connection and intimacy. Sociable and spirited, the engaging nature of PANTONE 16-1546 Living Coral welcomes and encourages lighthearted activity. Symbolizing our innate need for optimism and joyful pursuits, PANTONE 16-1546 Living Coral embodies our desire for playful expression.

Representing the fusion of modern life, PANTONE Living Coral is a nurturing color that appears in our natural surroundings and at the same time, displays a lively presence within social media.

PANTONE 16-1546 Living Coral emits the desired, familiar, and energizing aspects of color found in nature. In its glorious, yet unfortunately more elusive, display beneath the sea, this vivifying and effervescent color mesmerizes the eye and mind. Lying at the center of our naturally vivid and chromatic ecosystem, PANTONE Living Coral is evocative of how coral reefs provide shelter to a diverse kaleidoscope of color.



Article & image from <https://www.pantone.com/color-intelligence/color-of-the-year/color-of-the-year-2019>

COST ACROSS TIME

AVERAGE INTEREST RATE & MORTGAGE PAYMENT



8.86%

\$1,986



12.7%

\$2,707



8.12%

\$1,855



6.29%

\$1,546



4.51%

\$1,268

Even with the projection that Interest Rates will increase by a half a point in the next 12 months, we are still well below historic numbers!

Lock in a low rate now!

The average 30-year fixed mortgage rates and the approximate payment for a \$250,000 mortgage. Payments are principal and interest only based on a \$250,000 fully amortizing mortgage. Source: Freddie Mac

- With interest rates still around 4.5%, now is a great time to look back at where rates have been over the last 40 years.
- Rates are projected to climb to 5.0% by this time next year according to Freddie Mac.
- The impact your interest rate makes on your monthly mortgage cost is significant!

Lock in a low rate now while you can, contact me today to find out how!

FEATURED PROPERTIES



643 Clearview Drive, Glenview

Move right in to this updated Mid-Century Modern 4 bedroom, 3 full bath Beauty!



8846 N Merrill Street, Niles

Opportunity is KNOCKING! Great value on Sunlit expanded Split Level in awesome location.



20 Country Court, Deerfield

This bright and spacious single-family home sits comfortably in Deerfield's popular Laurel Hill neighborhood.

For more real estate information contact me at 847-525-2111 or Betsy.Phillips@BairdWarner.com

If your property is currently listed for sale with another brokerage please disregard this mailing.